



SAMPLE CUSTOMER BUSINESS REVIEW

Report Period: 07/01/2023 through 09/30/2023
 Customer Number: 1
 Customer Name: ABC Nuts & Bolts Co. (Sample)

Departments: All Locations

<u>Report Period</u>	<u>Purchase \$'s</u>	<u>Report Period</u>	<u>Purchase \$'s</u>	<u>% of Purchases</u>
Purchase \$'s:	\$12,804.18	Contract:	\$12,766.02	99.70%
Return/Credits:	\$0.00	Non-Contract:	\$38.16	0.30%
Net Purchases:	\$12,804.18	Totals:	\$12,804.18	100.00%

Report Period Monthly Sales Analysis

Year	Month	Purchase \$'s	Returns/Credits	Net Purchase \$'s
2023	July	\$4,219.48	\$0.00	\$4,219.48
2023	August	\$3,896.55	\$0.00	\$3,896.55
2023	September	\$4,688.15	\$0.00	\$4,688.15
TOTAL		\$12,804.18	\$0.00	\$12,804.18

Report Period Order Summary Analysis

	<\$50.00	\$50-\$99.99	\$100.00 - \$149.99	\$150.00 - \$199.99	\$200.00 - \$249.99	\$250.00 - \$499.99	\$500 +
# of Orders	28	17	23	16	6	13	0
# of Lines	33	39	101	84	37	87	0
Ordered \$'s	\$681.18	\$1,222.02	\$2,779.12	\$2,804.27	\$1,332.76	\$3,984.83	\$0.00

Ordering Habit Summary

Total Orders	Total Order Lines	Avg. Lines per Order	Avg. Order Size (\$)
103	381	3.7	\$124.31

Listing Of Orders By Order Source

Order Source Description	Purchase \$'s	# of Orders	% of Orders
00	\$38.16	1	0.30%
WebStore	\$12,766.02	102	99.70%
TOTAL	\$12,804.18	103	100.00%

SAMPLE CUSTOMER BUSINESS REVIEW

Report Period - Item Purchase Analysis

Top 25 Items By Quantity

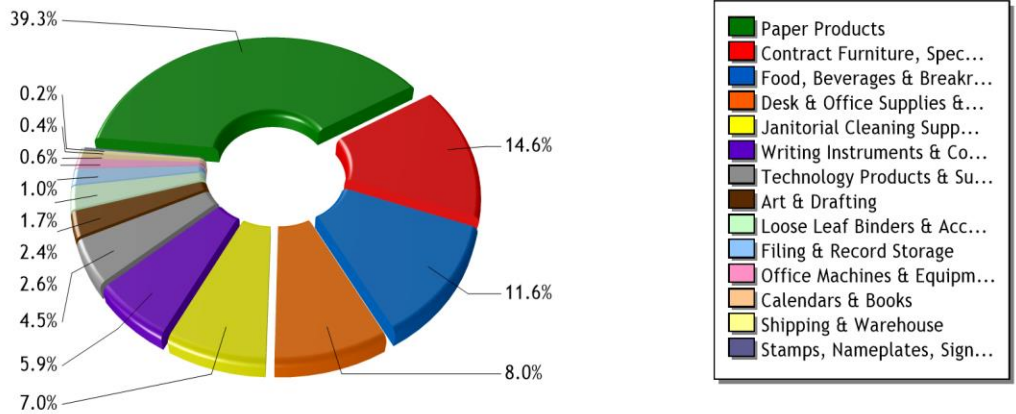
Rank	Item #	Item Description	Contract	UOM	Qty	Purchase \$'s
1	UNV11289	Copy Paper Convenience Carton, 92 Bright, 20 lb	*	CT	43	\$1,235.82
2	UNV21200	Copy Paper, 92 Bright, 20lb, 8. 5 x 11, White, 500	*	CT	40	\$2,277.10
3	BICGSF11BK	PEN,BP,STK,RND STIC,FN,BLK	*	DZ	25	\$45.75
4	UNV04117	Rubber Bands, Size 117, 0. 06 in. Gauge, Beige, 4	*	PK	25	\$52.25
5	UNV20744	Slant D-Ring View Binder, 3 Rings, 1. 5 in. Capacit	*	EA	25	\$176.00
6	BICGSM609BK	PEN,BP,STK,RND STIC,MED,BLK	*	BX	22	\$187.88
7	SPA60	Dum-Dum-Pops, Assorted Flavors, Individually Wr	*	PK	22	\$469.70
8	CCO782796	KIRKLAND WATER BOTTLE 40CT, COSTCO (only av	*	CT	22	\$140.88
9	BICGSM609BE	PEN,BP,STK,RND STIC,MED,BLU	*	BX	16	\$170.88
10	UNV24200RM	Copy Paper, 92 Bright, 20lb, 8. 5 x 14, White, 500	*	RM	14	\$122.26
11	CNK555565	Replacement Antimicrobial Counter Chain Ballpoi	*	EA	14	\$31.92
12	KCC21400BX	White Facial Tissue for Business, 2-Ply, White, Po	*	BX	12	\$34.08
13	PENBL77A	PEN,GEL,RTR,ENERGL DLX,MED,BLK	*	EA	10	\$39.00
14	MMM684SH	FLAG,POST-IT, SIGN HERE ,4COL	*	PK	9	\$68.13
15	PAP2014534	InkJoy 50ST Ballpoint Pen, Stick, Medium 1 mm, B	*	PK	9	\$70.11
16	BICGSMG361AST	Round Stic Grip Xtra Comfort Ballpoint Pen Value	*	PK	8	\$72.32
17	DXE5338CDPK	PerfecTouch Paper Hot Cups, 8 oz, Coffee Haze D	*	PK	8	\$73.52
18	UNV40307	Plastic Clipboard with High Capacity Clip, 1. 25 in	*	EA	8	\$30.32
19	FEL5933801	Mouse Pad with Microban Protection, 9 x 8, Navy	*	EA	7	\$60.83
20	UNV00416	Rubber Bands, Size 16, 0. 04 in. Gauge, Beige, 4 c	*	PK	7	\$24.57
21	KCC21271	TISSUE,FACIAL,BOUTIQUE	*	PK	6	\$94.44
22	RED33002	Single-Subject Wirebound Notebooks, Narrow Rule	*	EA	6	\$24.42
23	ASP30206	MousePad Pro Memory Foam Mouse Pad with Wris	*	EA	5	\$81.50
24	CTX402000	Currency Straps, Violet, \$2, 000 in \$20 Bills, 1000	*	PK	5	\$76.90
25	IVR10012	Compressed Air Duster Cleaner, 10 oz Can, 2 Pack	*	PK	5	\$78.07

Top 25 Items By Sales

Rank	Item #	Item Description	Contract	UOM	Qty	Purchase \$'s
1	UNV21200	Copy Paper, 92 Bright, 20lb, 8. 5 x 11, White, 500	*	CT	40	\$2,277.10
2	UNV11289	Copy Paper Convenience Carton, 92 Bright, 20 lb	*	CT	43	\$1,235.82
3	SPA60	Dum-Dum-Pops, Assorted Flavors, Individually Wr	*	PK	22	\$469.70
4	UNV24200	PAPER,XEROX DUP,LGL,20#,WHT	*	CT	5	\$402.35
5	ICX90781278	Direct Thermal Printing Thermal Paper Rolls, 3. 1	*	CT	1	\$225.83
6	BICGSM609BK	PEN,BP,STK,RND STIC,MED,BLK	*	BX	22	\$187.88
7	SPA534	Dum-Dum-Pops, Assorted Flavors, Individually Wr	*	CT	1	\$187.17
8	SPA00534	Dum Dum Pops Original Candy - Blue Raspberry, B	*	CT	1	\$187.17
9	UNV20744	Slant D-Ring View Binder, 3 Rings, 1. 5 in. Capacit	*	EA	25	\$176.00
10	UNV051080	Unstretched Handwrap Film with Reusable Handle	*	CT	1	\$174.19
11	BICGSM609BE	PEN,BP,STK,RND STIC,MED,BLU	*	BX	16	\$170.88
12	CCO782796	KIRKLAND WATER BOTTLE 40CT, COSTCO (only av	*	CT	22	\$140.88
13	SMD19535	SuperTab Reinforced Guide Height Fastener Folde	*	BX	2	\$127.98
14	ICX90781356	Direct Thermal Printing Thermal Paper Rolls, 3. 1	*	PK	2	\$124.62
15	IVR10014	Compressed Air Duster Cleaner, 10 oz Can, 4 Pack	*	PK	4	\$124.16
16	PGC05814	Select-a-Size Kitchen Roll Paper Towels, 2-Ply, 5.	*	PK	3	\$123.84
17	UNV24200RM	Copy Paper, 92 Bright, 20lb, 8. 5 x 14, White, 500	*	RM	14	\$122.26
18	MMM81224P	Magic Greener Tape, 1 in. Core, 0. 75 in. x 75 ft,	*	PK	2	\$115.18
19	KCC21271	TISSUE,FACIAL,BOUTIQUE	*	PK	6	\$94.44
20	KCC21286CT	Boutique Anti-Viral Facial Tissue, 3-Ply, White, Po	*	CT	2	\$93.46
21	UNV200305	30% Recycled Copy Paper, 92 Bright, 20 lb Bond W	*	CT	2	\$92.28
22	MMMR33010SSMIA	Pop-up 3 x 3 Note Refill, 3 in. x 3 in. , Supernova	*	PK	4	\$91.00
23	ASP30206	MousePad Pro Memory Foam Mouse Pad with Wris	*	EA	5	\$81.50
24	IVR10012	Compressed Air Duster Cleaner, 10 oz Can, 2 Pack	*	PK	5	\$78.07
25	CTX402000	Currency Straps, Violet, \$2, 000 in \$20 Bills, 1000	*	PK	5	\$76.90

SAMPLE CUSTOMER BUSINESS REVIEW

Item Groups Purchase Analysis



Item Groups Purchase Analysis		
Item Groups	Period Purchases	% of Spend
Art & Drafting	\$338.42	2.60%
Calendars & Books	\$81.35	0.60%
Contract Furniture, Special Order & Uncataloged Products	\$1,867.39	14.60%
Desk & Office Supplies & Accessories	\$1,027.15	8.00%
Filing & Record Storage	\$221.08	1.70%
Food, Beverages & Breakroom Supplies	\$1,484.62	11.60%
Janitorial Cleaning Supplies & Equipment	\$896.59	7.00%
Loose Leaf Binders & Accessories	\$309.53	2.40%
Office Machines & Equipment	\$131.34	1.00%
Paper Products	\$5,030.11	39.30%
Shipping & Warehouse	\$51.84	0.40%
Stamps, Nameplates, Signs & Fees	\$31.75	0.20%
Technology Products & Supplies	\$571.19	4.50%
Writing Instruments & Correction	\$761.82	5.90%
TOTAL	\$12,804.18	100.00%



SAMPLE CUSTOMER BUSINESS REVIEW

Departmental Purchase Analysis

Department No.	Department Name	Period Purchases	% Spend
Dept or Cost Center	Your Ship to Location Here	\$801.39	6.26%
Dept or Cost Center	Your Ship to Location Here	\$748.78	5.85%
Dept or Cost Center	Your Ship to Location Here	\$699.35	5.46%
Dept or Cost Center	Your Ship to Location Here	\$682.36	5.33%
Dept or Cost Center	Your Ship to Location Here	\$666.99	5.21%
Dept or Cost Center	Your Ship to Location Here	\$656.68	5.13%
Dept or Cost Center	Your Ship to Location Here	\$655.65	5.12%
Dept or Cost Center	Your Ship to Location Here	\$610.80	4.77%
Dept or Cost Center	Your Ship to Location Here	\$597.54	4.67%
Dept or Cost Center	Your Ship to Location Here	\$563.87	4.40%
Dept or Cost Center	Your Ship to Location Here	\$554.83	4.33%
Dept or Cost Center	Your Ship to Location Here	\$514.91	4.02%
Dept or Cost Center	Your Ship to Location Here	\$470.74	3.68%
Dept or Cost Center	Your Ship to Location Here	\$461.69	3.61%
Dept or Cost Center	Your Ship to Location Here	\$378.22	2.95%
Dept or Cost Center	Your Ship to Location Here	\$362.06	2.83%
Dept or Cost Center	Your Ship to Location Here	\$339.84	2.65%
Dept or Cost Center	Your Ship to Location Here	\$310.95	2.43%
Dept or Cost Center	Your Ship to Location Here	\$303.86	2.37%
Dept or Cost Center	Your Ship to Location Here	\$290.06	2.27%
Dept or Cost Center	Your Ship to Location Here	\$266.66	2.08%
Dept or Cost Center	Your Ship to Location Here	\$230.43	1.80%
Dept or Cost Center	Your Ship to Location Here	\$229.96	1.80%
Dept or Cost Center	Your Ship to Location Here	\$226.57	1.77%
Dept or Cost Center	Your Ship to Location Here	\$210.61	1.64%
Dept or Cost Center	Your Ship to Location Here	\$189.05	1.48%
Dept or Cost Center	Your Ship to Location Here	\$177.21	1.38%
Dept or Cost Center	Your Ship to Location Here	\$135.52	1.06%
Dept or Cost Center	Your Ship to Location Here	\$124.87	0.98%
Dept or Cost Center	Your Ship to Location Here	\$115.28	0.90%
Dept or Cost Center	Your Ship to Location Here	\$114.98	0.90%
Dept or Cost Center	Your Ship to Location Here	\$112.47	0.88%
TOTAL	Your Ship to Location Here	\$12,804.18	100.00%

Prepared by Strive Workplace Solutions
Thank You for Your Business!